

FastTrack for Azure

Let Microsoft FastTrack engineers and FastTrack for Azure partners accelerate your cloud success

66%



of businesses want one major cloud service provider

86%



of businesses would prefer to buy through a partner

70%



of businesses realize greater Azure value with the support of a partner

Microsoft FastTrack for Azure provides direct assistance from Microsoft and partner experts to help customers build desired solutions quickly and confidently. Microsoft engineers work side-by-side with partners to guide customers from setup, configuration, and development to production of Azure solutions.

FASTTRACK ENGINEER

PARTNER

Envision

Support to define your vision and plan for a successful Azure deployment



- Validate onboarding requirements
- Assess architecture needs
- Engage existing partner or utilize partner referral process to introduce a qualified partner

Onboard

Assistance with setup, design, configuration and development on Azure



- Provide design principles, best practices, and guidance for infrastructure and app platform configurations
- Assist with networking and user access configuration
- Lead complex requirements such as Express Route set up
- Support customer setup and configuration

Accelerate

Drive value in your digital transformation with production deployment of Azure solutions



- Direct engineering support and periodic check-ins to resolve challenges
- Proof-of-Concept and warm-hand off to partners
- Drive deployment to production
- Ensure a successful digital transformation journey with Azure and ongoing access to the FastTrack team for support

FastTrack for Azure can connect you to partners who offer end-to-end services and assist with the evolution of your business in cloud maturity and digital transformation.

FastTrack for Azure Partners

Receive highly qualified Azure deployment partners with verifiable skills that are rapidly mobilized to provide production services

- ✓ Be among the best: FastTrack for Azure partners are in the top 10%
- ✓ Eligible to use the FastTrack for Azure offer of up to \$15K for deployment services
- ✓ Achieved Cloud Platform Competency status in Microsoft Partner Network
- ✓ Endorsed Azure specialization skills
- ✓ 3 business days or less guaranteed response period to customer inquiries or referrals
- ✓ High customer satisfaction record and proven experience

Request referrals for these and other FastTrack Azure partners



ATTUNIX

LIGHTSTREAM



Working together for a cloud growth solution

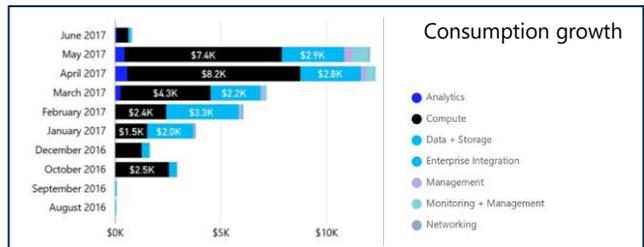


Challenge: San Joaquin Valley College needed better uptime to simplify IT management. As a for-profit the needed to stay competitive and improve their digital technologies

Solution: Together with FastTrack engineers and a specialized cloud-migration partner, they moved mission critical infrastructure to the cloud and transformed their technology environment

"I feel very supported by Microsoft. The wealth of information provided by FastTrack is what enabled us to be on such an accelerated timeline."

Adam LeFaive
Director of Information Management



Are you qualified to accelerate with FastTrack for Azure?

Focused on growing with Azure solutions

Based in Australia, Canada, or US

Bear a minimum commitment of \$60K per year

Talk to your Microsoft contact or existing Azure provider to get nominated today.

More information at fasttrack.microsoft.com/Azure